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E COMMISSION

Washington, D.C. 20549

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PART III

SEC FILE NUMBER

EB I 9 2004

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

EPORT FOR THE PERIOD BEGINNING		AND ENDING	12-31-03 MM/DD/YY
	MM/DD/YY		MM/ DD/ 11
A. Ri	EGISTRANT IDENT	IFICATION	
AME OF BROKER-DEALER:			
FIRST	CITIZENS FINANCI	TAL PLUS, INC.	OFFICIAL USE ONLY
			FIRM ID. NO.
DDRESS OF PRINCIPAL PLACE OF BU	JSINESS: (Do not use P.0	O. Box No.)	
170 N CHURCH ST	<u> </u>		
	(No. and Street)		
DYFRSBURG	TENNESSEE	3	8024
			(Zip Code)
(City)  AME AND TELEPHONE NUMBER OF  J. THOMAS HOPPER	PERSON TO CONTACT	731-	S REPORT  285-8880  Area Code — Telephone No.)
J. THOMAS HOPPER	, ,	731-	285-8880
J. THOMAS HOPPER	PERSON TO CONTACT	731- (IFICATION	285-8880
AME AND TELEPHONE NUMBER OF  J. THOMAS HOPPER  B. ACCOUNTANT  CARMICHAEL DUNN CRES	PERSON TO CONTACT  CCOUNTANT IDEN  whose opinion is contain  WELL & SPARKS PI	731- CIFICATION ed in this Report*	285-8880
AME AND TELEPHONE NUMBER OF  J. THOMAS HOPPER  B. ACCOUNTANT  CARMICHAEL DUNN CRES	PERSON TO CONTACT  CCOUNTANT IDEN  whose opinion is contain	731- CIFICATION ed in this Report*	285-8880
AME AND TELEPHONE NUMBER OF  J. THOMAS HOPPER  B. AC  NDEPENDENT PUBLIC ACCOUNTANT  CARMICHAEL DUNN CRES  0  185 N CHURCH ST	PERSON TO CONTACT  CCOUNTANT IDENT  whose opinion is contain  WELL & SPARKS PI  Name — if individual, state last, first  DYERSBURG	731- (TIFICATION  ed in this Report*  LLC , middle name)  TENNESSEE	285-8880 Area Code — Telephone No.)
AME AND TELEPHONE NUMBER OF  J. THOMAS HOPPER  B. AC  NDEPENDENT PUBLIC ACCOUNTANT  CARMICHAEL DUNN CRES	PERSON TO CONTACT  CCOUNTANT IDENT  whose opinion is contain  WELL & SPARKS PI  Name — if individual, state last, first	731_ CIFICATION  ed in this Report*  [.I.C., middle name)	285-888() Area Code — Telephone No.)
J. THOMAS HOPPER  B. AC  NDEPENDENT PUBLIC ACCOUNTANT  CARMICHAEL, DUNN CRES  (Address)	PERSON TO CONTACT  CCOUNTANT IDENT  whose opinion is contain  WELL & SPARKS PI  Name — if individual, state last, first  DYERSBURG	731— (TIFICATION  ed in this Report*  LLC . middle name)  TENNESSEE (State)	285-888() Area Code — Telephone No.) 38024 Zip Code)
AME AND TELEPHONE NUMBER OF  J. THOMAS HOPPER  B. AC  NDEPENDENT PUBLIC ACCOUNTANT  CARMICHAEL DUNN CRES  (Address)  CHECK ONE:  © Certified Public Accountant	PERSON TO CONTACT  CCOUNTANT IDENT  whose opinion is contain  WELL & SPARKS PI  Name — if individual, state last, first  DYERSBURG	731— (TIFICATION  ed in this Report*  LLC . middle name)  TENNESSEE (State)	285-888() Area Code — Telephone No.) 38024 Zip Code)
B. AC  NDEPENDENT PUBLIC ACCOUNTANT  CARMICHAEL DUNN CRES  (Address)  CHECK ONE:  CITY Control Control  Control Control  Control Control  Control	PERSON TO CONTACT  CCOUNTANT IDENT  whose opinion is contain  WELL & SPARKS PI  Name — if individual, state last, first  DYERSBURG  (City)	731_ CIFICATION  ed in this Report*  LLC . middle name)  TENNESSEE (State)	285-8880 Area Code — Telephone No.)  38024  Zip Code)
J. THOMAS HOPPER  B. AC  NDEPENDENT PUBLIC ACCOUNTANT  CARMICHAEL DUNN CRES  (Address)  CHECK ONE:  CIAME AND TELEPHONE NUMBER OF  J. THOMAS HOPPER  B. AC  LACCOUNTANT  CARMICHAEL DUNN CRES  CHECK ONE:  CHECK ONE:	PERSON TO CONTACT  CCOUNTANT IDENT  whose opinion is contain  WELL & SPARKS PI  Name — if individual, state last, first  DYERSBURG  (City)  ted States or any of its po	TIFICATION  ed in this Report*  LLC  middle name)  TENNESSEE  (State)  PRO	285-8880 Area Code — Telephone No.)  38024  Zip Code)  R 02 2004
J. THOMAS HOPPER  B. AC  B. AC  NDEPENDENT PUBLIC ACCOUNTANT  CARMICHAEL DUNN CRES  (Address)  CHECK ONE:  Certified Public Accountant  Public Accountant	PERSON TO CONTACT  CCOUNTANT IDENT  whose opinion is contain  WELL & SPARKS PI  Name — if individual, state last, first  DYERSBURG  (City)	TIFICATION  ed in this Report*  LLC  middle name)  TENNESSEE  (State)  PRO	285-8880 Area Code — Telephone No.)  38024  Zip Code)

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

I, J. THOMAS HOPPER	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial state	ment and supporting schedules pertaining to the firm of
FIRST CITIZENS FINANCIAL PLUS, IN	C. , as of
DECEMBER 31 19 2003 are true and correct	ct. I further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has any pro-	
a customer, except as follows:	
	·
	The state of the s
	Signature
	- PRESIDENT Take
A DA	· · · · · · · · · · · · · · · · · · ·
I alle a thou	
Notary Public	
Expiration Date - 02-19-2007	
02-10-2007	
This report** contains (check all applicable boxes):	
(a) Facing page.	
(b) Statement of Financial Condition.	
☑ (c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners (f) Statement of Changes in Liabilities Subordinated to Claim (g) Computation of Net Capital (h) Computation for Determination of Reserve Requirements	
g) (g) Computation of Net Capital	ns of Creations.
(h) Computation for Determination of Reserve Requirements	Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or control Require	
(j) A Reconciliation, including appropriate explanation, of the	
Computation for Determination of the Reserve Requirem	
(k) A Reconciliation between the audited and unaudited Statem	nents of Financial Condition with respect to methods of con-
solidation. ☑ (I) An Oath or Affirmation.	
<ul><li>反 (1) An Oath or Affirmation.</li><li>☐ (m) A copy of the SIPC Supplemental Report.</li></ul>	
(n) A report describing any material inadequacies found to exist	or found to have existed since the date of the previous audit.
	* * * * * * * * * * * * * * * * * * *

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# FIRST CITIZENS FINANCIAL PLUS, INC. FINANCIAL STATEMENTS December 31, 2003 and 2002

#### FIRST CITIZENS FINANCIAL PLUS, INC.

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#### CARMICHAEL, DUNN, CRESWELL & SPARKS PLLC

#### Certified Public Accountants

185 N. Church Avenue Post Office Box 574 Dyersburg, TN 38025-0574 731-285-7900 phone 731-285-6221 fax http://www.cpainfo.net

American Institute of Certified Public Accountants Tennessee Society of Certified Public Accountants Private Companies Practice Section - AICPA Dyersburg, Tennessee
Alamo, Tennessee
Fulton, Kentucky
Martin, Tennessee
Henderson, Tennessee
McKenzie, Tennessee
Paris, Tennessee
Jackson, Tennessee
Trenton, Tennessee
Union City, Tennessee

#### INDEPENDENT AUDITORS' REPORT

Board of Directors First Citizens Financial Plus, Inc. Dyersburg, Tennessee

We have audited the accompanying balance sheets of First Citizens Financial Plus, Inc., as of December 31, 2003 and 2002, and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Citizens Financial Plus, Inc., as of December 31, 2003 and 2002, the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

Our examination was made for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in the Statement of Changes in Liabilities and the Supplementary Information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Dyersburg, Tennessee January 16, 2004 ( warmedial, Dum, Crascell & Sparles Pin

## FIRST CITIZENS FINANCIAL PLUS, INC. BALANCE SHEETS December 31, 2003 and 2002

	2003	2002	
ASSETS	<u> </u>	<del></del>	
Current Assets			
Cash in bank	\$ 263,430	\$ 501,419	
Certificates of deposit	197,933		
Accrued interest receivable	372		
Prepaid expense	71,507	40,625	
Commissions receivable	29,866	9,930	
Total Current Assets	563,108	551,974	
Fixed Assets			
Furniture and equipment	35,680	29,040	
TOTAL ASSETS	\$ 598,788	\$ 581,014	
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities			
Taxes payable	\$	\$ 4,188	
Accrued rent	15,384	15,384	
Accrued commissions	25,817	8,675	
Other liabilities	17,923	28,052	
Total Current Liabilities	59,124	56,299	
Stockholders' Equity Capital stock, \$250 par value - 1,000 shares authorized; 807 shares issued and outstanding			
in 2003 and 2002	201,750	201,750	
Additional paid-in capital	280,000	280,000	
Retained earnings	57,914	42,965	
Total Stockholders' Equity	539,664	524,715	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 598,788	\$ 581,014	

### FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF INCOME Years Ended December 31, 2003 and 2002

, to a sure	<u>2003</u>	<u>2002</u>
Income Commissions earned	\$ 878,016	\$ 890,628
Interest income	3,467	5,104
Total Income	881,483	895,732
i otal income	661,463	093,732
Expenses		
Regulatory costs	16,369	11,492
Advertising	37,626	44,065
Commissions	214,796	263,808
Salaries and employee benefits	359,230	298,103
Fees	15,302	8,185
Telephone expenses	20,100	14,581
Affiliation fees	57,154	67,699
Bonding insurance	1,431	1,316
Computer services	21,067	9,007
Professional services	10,080	4,170
Rent	15,384	15,384
Repair and maintenance	11,799	11,901
Travel and seminars	7,866	6,979
Dues and subscriptions	2,711	3,171
Freight	4,293	2,787
Supplies	8,668	8,441
Depreciation	22,659	12,122
Postage	3,613	7,546
Utilities	5,451	6,185
Other expenses	25,802	12,317
Total Expenses	861,401	809,259
Net income before income taxes	20,082	86,473
Provision for income tax expense	5,133	23,639
Net Income	\$ 14,949	\$ 62,834
Earnings per share	\$ 18.52	\$ 77.86
Weighted average shares outstanding	807	807

## FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY December 31, 2003 and 2002

	Capital Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity
Balance - January 1, 2002 Comprehensive income Net income	\$ 201,750	\$ 280,000	\$ 80,131 62,834	\$ 561,881 62,834
Dividends Paid			(100,000)	(100,000)
Balance - December 31,2002 Comprehensive income Net income	201,750	280,000	42,965 <b>14,949</b>	524,715 <b>14,949</b>
Balance - December 31,2003	\$ 201,750	\$ 280,000	\$ 57,914	\$ 539,664

# FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF CASH FLOWS Years Ended December 31, 2003 and 2002

	<u>2003</u>		2002	
Operating Activities	_		_	
Net income	\$	14,949	\$	62,834
Adjustments to reconcile net income to				
net cash used by operating activities:  Provision for depreciation		22,659		12,122
Increase in prepaid expenses		(30,882)		(19,435)
Increase in accrued interest receivable		(372)		(10,400)
Increase (decrease) in current liabilities		2,825		20,202
Decrease (increase) in commissions receivable		(19,936)		(741)
NET CASH PROVIDED BY				
OPERATING ACTIVITIES		(10,757)		74,982
Investing Activities				
Purchase of fixed assets		(29,299)		
NET CASH USED BY				
INVESTING ACTIVITIES		(29,299)		
Financing Activities				
Cash dividends paid				(100,000)
NET CASH USED BY				
FINANCING ACTIVITIES				(100,000)
INCREASE (DECREASE) IN CASH AND CASH				
EQUIVALENTS		(40,056)		(25,018)
Cash and cash equivalents at beginning of year		501,419		526,437
CASH AND CASH EQUIVALENTS AT END OF YEAR	•	161 363	<b>e</b>	501 /10
CASH AND CASH EQUIVALENTS AT END OF TEAR	<u>\$</u>	461,363	\$	501,419
Supplemental Disclosures of Cash Flow Information:				
Cash paid during the year for: Income taxes	\$	21,884	\$	39,692
moding taxog	<u> </u>		<u> </u>	

### FIRST CITIZENS FINANCIAL PLUS, INC. NOTES TO FINANCIAL STATEMENTS December 31, 2003 and 2002

#### Note 1 - Summary of Significant Accounting and Reporting Policies

The accounting and reporting policies of First Citizens Financial Plus, Inc., conform to generally accepted accounting principles and are summarized as follows:

#### **Organization**

The Corporation was chartered on January 28, 1985, in the State of Tennessee as a wholly owned subsidiary of First Citizens National Bank, Dyersburg, Tennessee. The Corporation began operations on June 3, 1985.

#### **Nature of Operations**

The Corporation provides securities, brokerage services, and investment advice to customers, primarily located in the West Tennessee area.

#### **Basis of Accounting**

The financial statements of the Corporation are presented using the accrual basis of accounting.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash in bank and money market savings.

#### **Fixed Assets**

Fixed assets of the Corporation are recorded at cost and are depreciated over their estimated useful lives utilizing the straight-line method.

#### **Advertising Costs**

Advertising costs are expensed as incurred.

#### Note 2 - Income Taxes

First Citizens Financial Plus, Inc., files consolidated federal and state corporation income tax returns with its parent company and records as provision for income tax its proportionate share of the consolidated taxes.

As of December 31, 2003, the financial statement and tax basis of assets and liabilities of First Citizens Financial Plus, Inc., are the same, and as a result, no deferred tax assets or liabilities exist.

### FIRST CITIZENS FINANCIAL PLUS, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED) December 31, 2003 and 2002

#### Note 3 - Fixed Assets

Fixed assets used in the ordinary course of business are summarized as follows:

		<u>2003</u>	<u>2002</u>
Furniture and equipment	•	\$ 121,202	\$ 91,903
Less: accumulated depreciation		<u>85,522</u>	<u>62,863</u>
		<u>\$ 35,680</u>	<u>\$_29,040</u>

#### Note 4 - Broker/Dealer

In late December, 1988, First Citizens Financial Plus, Inc., was accepted as a member with the National Association of Securities Dealers (NASD) and was granted registration as a broker/dealer with the State of Tennessee.

#### Note 5 - Securities Information Center

As required by the Securities Exchange Commission Act of 1934, under Rule X-17-F-la, First Citizens Financial Plus, Inc., is registered with the Securities Information Center. As of December 31, 2003, the Corporation is in good standing with the Securities Information Center.

#### Note 6 - Employee Stock Ownership Plan

The employees of First Citizens Financial Plus, Inc., participate in the Employee Stock Ownership Plan and 401K Plan sponsored by the parent company, First Citizens National Bank. The contributions for the years ended December 31, 2003 and 2002 were \$36,042 and \$36,738, respectively.

#### Note 7-Significant Concentrations of Credit Risk

As of December 31, 2003, First Citizens Financial Plus, Inc. had deposits in the amount of \$230,216 that were not insured.

# FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF CHANGES IN LIABILITIES SUBORDINATE TO GENERAL CREDITORS December 31, 2003 and 2002

	2003	2002
Total Liabilities	\$ 59,124	\$ 56,299
Liabilities Subordinate to General Creditors	\$	

### FIRST CITIZENS FINANCIAL PLUS, INC. SUPPLEMENTARY INFORMATION December 31, 2003 and 2002

	2003	2002
Computation of Net Capital Requirement		
pursuant to Rule 15c3-1 of the Securities Exchange Commission Act of 1934 for Investment Advisory		
Net Capital		
Total Stockholders' Equity	\$ 539,664	\$ 524,715
•	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<b>,</b> ,,,,,,
Net Capital Requirement -		
Greater of \$50,000 or 6.23% of aggregate indebtedness	50,000	50,000
Excess Net Capital	\$ 489,664	\$ 474,715
Aggregate Indebtedness		
Accrued liabilities	\$ 59,124	\$ 56,299
Total Indebtedness	\$ 59,124	\$ 56,299
Computation of Net Capital Requirement		
pursuant to Rule 15c3-1 of the Securities Exchange		
Commission Act of 1934 for Broker/Dealer - Note 4		
Net Capital		
Total Stockholders' Equity	\$ 539,664	\$ 524,715
Less: adjustment for non-allowable items:	400.000	50.55
Other assets Furniture and fixtures	130,320 35,680	50,555 29,040
Haircuts on securities	2,381	29,040 8,571
Net Capital	371,283	436,549
The Superior		400,040
Net Capital Requirement -		•
Greater of \$50,000 or 6.23% of aggregate indebtedness	50,000	50,000
Excess Net Capital	\$ 321,283	\$ 386,549
·		
Reconciliation of Net Capital as reported on		
unaudited FOCUS Part II A Filing and Net		
Capital as shown above:		
Net capital per Part II A Filing	\$ 373,664	\$ 436,949
Net Capital	\$ 373,664	\$ 436,949
Aggregate Indebtedness		
Accrued liabilities	\$ 59,124	\$ 56,299
Ratio: Aggregate Indebtedness/Net Capital	15.92%	7.21%

#### CARMICHAEL, DUNN, CRESWELL & SPARKS PLLC

Certified Public Accountants

185 N. Church Avenue Post Office Box 574 Dyersburg, TN 38025-0574 731-285-7900 phone 731-285-6221 fax http://www.cpainfo.net

American Institute of Certified Public Accountants Tennessee Society of Certified Public Accountants Private Companies Practice Section – AICPA Dyersburg, Tennessee
Alamo, Tennessee
Fulton, Kentucky
Martin, Tennessee
Henderson, Tennessee
McKenzie, Tennessee
Paris, Tennessee
Jackson, Tennessee
Trenton, Tennessee
Union City, Tennessee

#### REPORT ON INTERNAL CONTROL

Board of Directors First Citizens Financial Plus, Inc. Dyersburg, Tennessee

We have audited the financial statements of First Citizens Financial Plus, Inc., for the year ended December 31, 2003 and 2002, and have issued our report thereon dated January 18, 2003. As part of our examination, we made a study and evaluation of the Company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of First Citizens Financial Plus, Inc., taken as a whole. However, our study and evaluation disclosed no condition that we believe to be a material weakness.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Dyersburg, Tennessee January 16, 2004

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